

Questions for Your Contractor

Xcel Energy requires customers to use participating contractors to qualify for the Insulation and Air Sealing program to ensure energy efficiency and quality installation. Participating contractors can be found at xcelenergy.com/COTrades. The contractors you will find listed on the site have met certain criteria which allow them to offer rebates. Xcel Energy does not guarantee or warrant the work of the contractors listed.

Here are a few of the questions that are important to ask when selecting a contractor:

About their company

1. Can you show me your company listing as a participating residential contractor on xcelenergy.com/COTrades?
2. How many Xcel Energy rebates did you do last year?
3. What is your rating with the Better Business Bureau (BBB)?
4. Can you provide referrals?
5. Are you licensed and insured? May I see proof?
6. Will you pull a permit? Is that covered in your quote?
7. Why should I choose your company over other companies?

About their service

1. What type of insulation do you use?
2. Do you perform a Combustion Appliance Zone (CAZ) test?
3. Will you perform a pre and post blower door test?

About their quote

1. Will drywall/finish repair work be needed? Is that included in your quote?
2. Do you offer financing?

About their service costs

1. Is there a guarantee or warranty on your work?
2. Is labor included?

Setting expectations

1. Will you complete Xcel Energy's rebate paperwork on our behalf?
2. How long will it take you to have the final bid to me?
3. What is the timeline for completing the upgrades, once we make the decision?



For more information, call 800.895.4999